

**STB PAL 5**

***PADUCAH & LOUISVILLE RAILWAY, INC.***

***CIRCULAR OF CREDIT AND COLLECTION TERMS 5***

***RULES GOVERNING CREDIT AND COLLECTION TERMS ON FREIGHT HANDLED BY THE PADUCAH AND LOUISVILLE RAILWAY, INC.***

***ISSUED BY THE  
PADUCAH & LOUISVILLE RAILWAY, INC.***

***This Circular shall apply on interstate or intrastate traffic.***

***The rules contained herein may also be applied to deregulated commodity shipments at this Railroad's discretion.***

***ISSUED February 7, 2003***

***EFFECTIVE March 1, 2003***

***Issued By:***

***D. B. Goewert  
AVP-MARKETING AND SALES  
1500 Kentucky Avenue  
Paducah, Kentucky 42003***

1. *Pre-paid Shipments. On "pre-paid" shipments, when the PAL is the originating carrier, the PAL may require that tender of a shipment be accompanied by full payment of charges unless consignor has established credit to the satisfaction of the PAL. "Pre-paid" shipments shall mean shipments for which the originating carrier bears the billing and collection responsibilities.*
2. *Collect Shipments. On "collect" shipments, when the PAL is the delivering carrier, the PAL may require full payment of all charges prior to delivery of shipments unless consignee has established credit to the satisfaction of the PAL. For purposes of this item, "collect" shipments shall mean shipments for which the delivering carrier bears the billing and collection responsibilities.*
3. *Payment. All credit patrons must pay charges in accordance with the terms established by the billing carrier. Where the PADUCAH & LOUISVILLE RAILWAY, INC. is the billing carrier, the credit period is fifteen (15) days, including Saturdays, Sundays, and legal holidays, and shall begin on the day following presentation of the freight bill. The term "freight bill" as used in this paragraph includes paper documents, billing by electronic data interchange ("EDI"), and invoice less procedures. Presentation of the freight bill shall be deemed to have been made:
  - a. upon mailing when mailed,
  - b. upon sending by PAL of a transmission when EDI billing is used, and
  - c. unless otherwise agreed, upon waybill date when invoice less procedures are utilized.Payment shall be deemed to have been made:
  - a. upon mailing of an acceptable check, draft, or money order when paying by mail, and
  - b. upon receipt of funds in the PAL'S bank account when paying via electronic transmission.*
4. *Finance Charge. The PADUCAH & LOUISVILLE RAILWAY, INC. will assess a late payment finance charge on any freight transportation charges paid delinquent, at a rate of twelve percent (12%) per year (or, to the extent the rate of such charge is not preempted by federal law and such rate exceeds the maximum rate permitted by applicable law, the maximum rate permitted by applicable law). Payments shall be deemed delinquent when not made within the credit period. The late payment finance charge shall be assessed for each day beyond the credit period that payment is made.*
5. *Offset Prohibited. In no event shall any amount(s) claimed against the PADUCAH & LOUISVILLE RAILWAY, INC., including without limitation claims for freight loss or damage or overpayment of freight or other charges, be deducted from or offset against freight or other charges due hereunder. Freight charges due must be paid in full, and any claim against the PADUCAH & LOUISVILLE RAILWAY, INC. must be asserted separately in accordance with the applicable procedure.*
6. *Revocation of Credit and Other Remedies. If a credit patron fails to pay in accordance with these requirements, the PADUCAH & LOUISVILLE RAILWAY, INC., in its sole discretion, may revoke credit privileges and institute any one or more of the following procedures:
  - a. Require that applicable freight charges be pre-paid by the consignor (who shall not be such patron) on all shipments destined to such patron. Section 7 of the bill of lading, if executed by the billing party, will not apply to such shipments.
  - b. Require that the consignee (who shall not be such patron) pay applicable freight charges on a collect basis on all shipments originating with such patron.
  - c. Assess demurrage charges on rail cars placed in hold status for cash. When rail cars are held in transit due to cash status, time for demurrage purposes will be computed from the first 12:00 midnight following the sending or giving of notice of arrival. Rail cars will be released at the time lawful charges are received by an agent of the PADUCAH & LOUISVILLE RAILWAY, INC. or an agent of any railroad which has participated in the transportation transaction; however, if such payment of lawful charges is received by U.S. mail, it will be considered as having been received after 12:00 midnight of the date received. Changes in billing requested by any shipper after a shipment has occurred shall not alter any entity's liability for freight charges in accordance with this paragraph.*
7. *Other Definitions. As used in this item:
  - a. the term "shipper" includes without limitation consignors, consignees, freight forwarders, shippers' associations, and shippers' agents and
  - b. "charges" or "freight charges" include without limitation transportation charges, switch charges, demurrage, detention, and other accessorial charges that may accrue in connection with shipments handled by the PADUCAH & LOUISVILLE, RAILWAY, INC.*

**END**